

For immediate release

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BARCLAYS APPOINTS TAKESHI SHOJI TO COVER THE INSURANCE SECTOR, INVESTMENT BANKING JAPAN

Tokyo, 1, July 2013 - Barclays Securities Japan Limited today announced the appointment of Takeshi Shoji as Director in charge of Insurance Sector coverage in the Financial Institutions Department of the Investment Banking Division.

Mr. Shoji was most recently a Director for Insurance Sector coverage at Merrill Lynch Japan Securities, and prior to that worked for J.P. Morgan in Japan. He has been working in financial institutions departments since joining J.P. Morgan from The Dai-ichi Kangyo Bank in 2000, and has been involved in a number of important deals in the Insurance sector, both in M&A and financing roles. Such deals include a demutualization and Initial Public Offering (IPO) by Taiyo Life, a Euro offering of Hybrid securities by Fukoku Life, an IPO by Sony Financial Holdings, the merger between Nissan Fire & Marine and Yasuda Fire & Marine, the merger between Yasuda Life and Meiji Life, the acquisition of Real Seguros (Brazil) by Millea Holdings, and the strategic investment in Talanx (Germany) by Meiji Yasuda Life.

Tetsuya Kawano, Vice Chairman and Head of Investment Banking Japan, said, "We expect Mr. Shoji to play an instrumental role in our investment banking business. His depth and breadth of experience and expertise in the Japanese insurance sector, together with Barclays' global solution providing capabilities, will help to serve our clients' needs for pursuing global growth strategies through various types of deals including cross-border transactions."

Barclays has been building out a franchise to support Japan-based clients by providing them with advisory services for their financial needs and growth strategies, which are becoming increasingly unique and diversified both locally and globally. Mr. Shoji's appointment is an important part of the initiative to strengthen investment banking business sector coverage.

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